AUDITED FINANCIAL STATEMENTS

For the Years Ended December 31, 2020 and 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of United Way for Jackson and George Counties, Mississippi, Inc.

Opinior

We have audited the accompanying financial statements of United Way for Jackson and George Counties, Mississippi, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way for Jackson and George Counties, Mississippi, Inc. as of December 31, 2020 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way for Jackson and George Counties, Mississippi, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way for Jackson and George Counties, Mississippi, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Independent Auditor's Report Page 2

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 United Way for Jackson and George Counties, Mississippi, Inc.'s internal control. Accordingly, no such opinion
 is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way for Jackson and George Counties, Mississippi, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of distributions to agencies on pages 23 - 24 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Walfe, McDuff & Oppi

Pascagoula, Mississippi March 31, 2021



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STATEMENTS OF FINANCIAL POSITION

December 31, 2020 and 2019

		2020	2019
ASSETS			
Cash	\$	289,820	293,060
Agency fund for Excel by 5		68,737	48,858
Certificates of deposit		1,282,000	1,297,077
Unconditional promises to give, net		852,350	948,120
Interest receivable		2,525	2,525
Prepaid expenses		4,271	4,271
Property and equipment, net of \$223,785 and \$222,484			
accumulated depreciation		55,907	56,041
Total assets	\$ <u></u>	2,555,610	2,649,952
LIABILITIES AND NET ASSETS Liabilities:			
	\$	121 045	251 114
Designations payable	Ф	121,045 68,737	251,114 48,858
Agency fund payable for Excel by 5 Compensated absences		16,225	16,225
Paycheck Protection Program loan		55,170	10,223
Other liabilities		9,214	6,520
Total liabilities		270,391	322,717
Net assets:			
Without donor restrictions		2,072,165	1,929,972
With donor restrictions		213,054	397,263
Total net assets		2,285,219	2,327,235
Total liet assets		2,203,217	2,527,255
Total liabilities and net assets	\$ <u></u>	2,555,610	2,649,952

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2020 and 2019

	2020	2019
CHANGES IN NET ASSETS WITHOUT DONOR		
RESTRICTIONS:		
Public support and revenues:		
Contributions	\$ 15,500	15,600
COVID-19 assistance	281,818	_
Interest income	17,895	16,940
In-kind contributions	5,128	3,514
Miscellaneous revenue	9,262	34,367
Net assets released from restrictions	1,257,814	1,219,781
Total public support and revenues	1,587,417	1,290,202
Expenses		
Allocations to agencies	1,025,403	889,122
Less: donor designations	(253,675)	(58,422)
Net allocations	771,728	830,700
Special grants	26,965	14,200
Special grants - COVID-19 assistance	240,134	-
Workforce assistance program	6,261	30,504
Functional expenses:		
Management and general	50,618	57,067
Campaign and communications	224,915	254,992
Planning and allocations	50,618	57,067
Agency assistance	73,985	83,402
Total functional expenses	400,136	452,528
Total expenses	1,445,224	1,327,932
Change in net assets without donor restrictions	142,193	(37,730)
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS:		
Contributions	1,340,143	1,360,871
Less: allowance for doubtful pledges	(145,491)	(155,952)
Less: amounts designated by donors	(121,047)	(251,114)
Net assets released from restrictions:		
Expiration of time restrictions	(1,257,814)	(1,219,781)
Change in net assets with donor restrictions	(184,209)	(265,976)
Change in net assets	(42,016)	(303,706)
Net assets, beginning of year	2,327,235	2,630,941
Net assets, end of year	\$ 2,285,219	2,327,235

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended December 31, 2020 and 2019

2020 2019

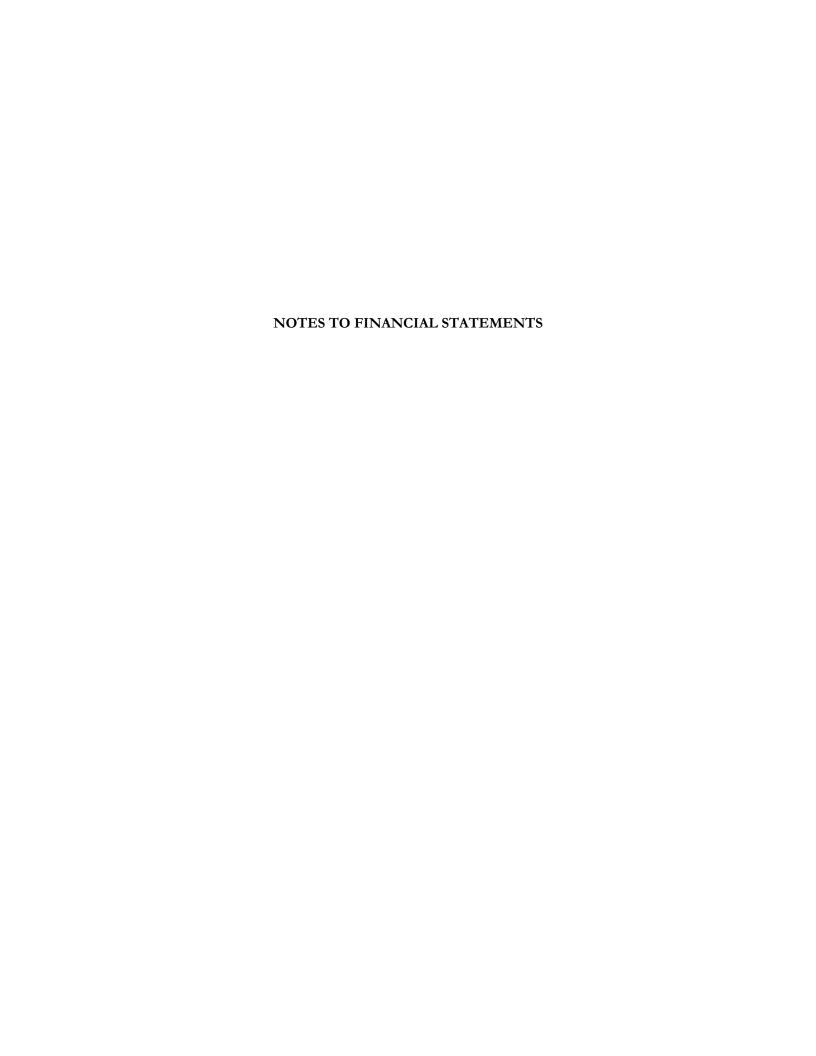
			2020				2019				
	agement General	Campaign & Communications	Planning & Allocations	Agency Assistance	Totals	Management & General	Campaign & Communications	Planning & Allocations	Agency Assistance	Totals	
Salaries	\$ 30,503	129,051	30,503	44,581	234,638	35,615	150,679	35,615	52,053	273,962	
Employee benefits	4,398	18,608	4,398	6,428	33,832	6,098	25,798	6,098	8,912	46,906	
Payroll taxes	 2,321	9,821	2,321	3,393	17,856	2,651	11,214	2,651	3,874	20,390	
Total salaries and related expenses	 37,222	157,480	37,222	54,402	286,326	44,364	187,691	44,364	64,839	341,258	
Professional fees	786	3,325	786	1,149	6,046	780	3,300	780	1,140	6,000	
Insurance	1,747	7,391	1,747	2,553	13,438	1,613	6,823	1,613	2,357	12,406	
Office supplies	1,408	5,956	1,408	2,058	10,830	1,416	5,991	1,416	2,069	10,892	
Campaign supplies	-	10,752	-	-	10,752	-	13,558	-	-	13,558	
Telephone and utilities	1,663	7,037	1,663	2,431	12,794	1,638	6,931	1,638	2,394	12,601	
Printing and postage	370	1,565	370	541	2,846	569	2,406	569	831	4,375	
Building maintenance	404	1,710	404	591	3,109	446	1,885	446	651	3,428	
Equipment maintenance	1,264	5,349	1,264	1,848	9,725	1,161	4,914	1,161	1,697	8,933	
Conference and meetings	879	3,720	879	1,285	6,763	1,801	7,620	1,801	2,632	13,854	
Dues	2,637	11,158	2,637	3,855	20,287	2,494	10,550	2,494	3,644	19,182	
Miscellaneous	 1,720	7,279	1,720	2,514	13,233	90	382	90	132	694	
	 12,878	65,242	12,878	18,825	109,823	12,008	64,360	12,008	17,547	105,923	
Total expenses before depreciation	50,100	222,722	50,100	73,227	396,149	56,372	252,051	56,372	82,386	447,181	
Depreciation of property	 518	2,193	518	758	3,987	695	2,941	695	1,016	5,347	
Total expenses	\$ 50,618	224,915	50,618	73,985	400,136	57,067	254,992	57,067	83,402	452,528	

STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2020 and 2019

		2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES:			
Change in net assets	\$	(42,016)	(303,706)
Adjustments to reconcile change in net assets to net cash provided by	Ψ	(42,010)	(303,700)
operating activities:			
Depreciation		3,987	5,347
Reinvested interest on certificates of deposit		(2,057)	(6,192)
(Increase) decrease in operating assets:		(2,037)	(0,172)
Net unconditional promises to give		95,770	(16,778)
Loss on disposal of capital assets		84	(10,770)
Increase (decrease) in operating liabilities:		0.	
Designations payable		(130,069)	192,692
Compensated absences and other liabilities		2,694	9,151
Net cash provided by operating activities		(71,607)	(119,486)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of capital assets		(3,937)	-
Proceeds from maturities of certificates of deposit		272,084	524,812
Purchases of certificates of deposit		(254,950)	(250,000)
Net cash used by investing activities		13,197	274,812
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from issuance of debt		55,170	-
Net cash used by financing activities		55,170	
Net increase (decrease) in cash		(3,240)	155,326
Cash, beginning of year		293,060	137,734
Cash, end of year	\$	289,820	293,060

The accompanying notes are an integral part of the financial statements.



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NOTES TO FINANCIAL STATEMENTS December 31, 2020 and 2019

NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

United Way for Jackson and George Counties, Mississippi, Inc. (the Organization) is a non-profit organization whose mission is to increase the organized capacity of people to care for one another. The Organization is supported primarily through donor contributions. The Organization allocates these funds to various health and human service agencies that serve the citizens of Jackson and George Counties.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets without Donor Restrictions - These net assets generally result from revenues generated by receiving contributions that have no donor restrictions, providing services, and receiving interest from operating investments, less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

Net Assets with Donor Restrictions - These net assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of the donated assets, either temporarily or permanently, until the donor restriction expires, that is until the stipulated time restriction ends or the purpose of the restriction is accomplished, the net assets are restricted.

Promises to Give

Contributions received are recorded as increases in net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. When restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions In the absence of donor restrictions to the contrary, restrictions on contributions of property or equipment or on assets restricted to acquiring property or equipment expire when the property or equipment is placed in service.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers all investment instruments purchased with an original maturity of three months or less to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS December 31, 2020 and 2019

NOTE 1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and equipment

Property and equipment is stated at cost. Purchases of \$500 or more are capitalized. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets.

Compensated Absences

Vacation benefits and sick leave are accrued as a liability as the benefits are earned if the employees' rights to receive compensation are attributable to services already rendered and it is probable that the Organization will compensate the employees for the benefits through paid time off or some other means.

All compensated absences liabilities include salary-related payments, where applicable.

Income taxes

The Organization is a not-for-profit welfare organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Therefore, there is no provision for income taxes in these financial statements. The Organization believes that it has appropriate support for all tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization's 2016 and earlier tax years are closed for examination by U.S. Federal, State, and local tax authorities.

Donated Materials and Services

Donated materials or equipment, when received, are reflected as contributions in the accompanying financial statements at their estimated fair market value at date of receipt. The contributions of services are recognized if the services received: (a) create or enhance non-financial assets; or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Investment Income and Gains

Investments consist of certificates of deposit. Investment income is reported as an increase in net assets without donor restrictions in the reporting period in which the income is recognized.

NOTE 2. FISCAL AGENCY FUNDS

The Organization entered an agreement in 2015 with Excel by 5 Coalition (Coalition). Under this agreement, by the direction of the Coalition, the Organization manages the contributions given to support the actions of the Coalition. The Coalition chooses how the funds are spent. The Organization held \$68,737 in a separate cash bank account on behalf of the Coalition at December 31, 2020.

NOTES TO FINANCIAL STATEMENTS December 31, 2020 and 2019

NOTE 3. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give at December 31, 2020 and 2019 are as follows:

			2019	
Receivable due in less than one year Less: Allowance for uncollectible promises to give	\$	947,056 (94,706)	1,051,803 (103,683)	
Net unconditional promises to give	\$ <u></u>	852,350	948,120	

NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31, 2020 and 2019:

	2020		2019	
Land	\$	18,090	18,090	
Building		185,969	185,969	
Equipment		75,633	74,466	
		279,692	278,525	
Accumulated depreciation		(223,785)	(222,484)	
	\$	55 , 907	56,041	

Depreciation expense amounted to \$3,987 and \$5,347 for the years ended December 31, 2020 and 2019, respectively.

NOTE 5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods at December 31,:

		2020	2019
Subject to the Passage of Time or Expenditures for Specified Purpose:			
General support for future periods	\$	213,054	397,263
Total Subject to the Passage of Time or Expenditures for Specified	¢	212.054	207.262
Purpose:	_	213,054	397,263

There were \$1,257,814 and \$1,219,781 released from donor restrictions for the years ended December 31, 2020 and 2019, respectively. Contributions totaling \$1,340,143 and \$1,360,871 were made during the years ended December 31, 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS December 31, 2020 and 2019

NOTE 6. EMPLOYEE BENEFITS

The Organization has a defined contribution plan for the benefit of its employees. The plan is non-contributory and is administered by a local bank. The plan covers all employees who have attained the age of twenty-one and rendered one year of service. Contributions to the plan for 2020 and 2019 were based on 8.4% of annual salaries. Contributions to the plan for the years ended December 31, 2020 and 2019, amounted to \$18,469 and \$19,123, respectively.

NOTE 7. CONCENTRATION OF CREDIT RISK

The Organization is located within Jackson County, Mississippi and primarily receives its support from industry, commercial and service businesses, and individuals located within Jackson and George Counties. The Organization's cash is deposited in financial institutions which are members of the Federal Deposit Insurance Corporation (FDIC). Based on bank account balances at December 31, 2020 and 2019, the Organization had \$78,729 and \$60,569, respectively, of uninsured cash balances.

NOTE 8. FUNCTIONAL EXPENSES

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS December 31, 2020 and 2019

NOTE 9. PAYCHECK PROTECTION PROGRAM LOAN

On April 13, 2020, the Organization received loan proceeds in the amount of approximately \$55,170 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying organizations. The loans and accrued interest are forgivable after eight weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight-week period.

The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. The Organization intends to use the proceeds for purposes consistent with the PPP. On February 2, 2021, the entire amount of the loan and accrued interest was forgiven.

NOTE 10. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use within one year of the balance sheet date because of contractual or donor-imposed restrictions or internal designations.

		2020	2019
Financial assets available within one year and free of donor restrictions:			
Cash	\$	289,820	293,060
Certificates of deposit		1,282,000	1,297,077
Unconditional promises to give, net, collected in less than one year		852,350	948,120
Interest receivable	_	2,525	2,525
Total financial assets, excluding noncurrent receivables		2,426,695	2,540,782
Contractual or donor-imposed restrictions:			
Purpose restrictions	_	213,054	397,263
Financial assets available to meet cash needs for general expenditures within one			
year	\$_	2,213,641	2,143,519

NOTE 11. SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through March 31, 2021, the date of issuance of the financial statements. The following items require disclosure:

- The global response to the pandemic caused by the outbreak of Coronavirus has significantly impacted many businesses and the economy. While the situation is evolving rapidly, and the full impact is not yet known, the disruption caused by the Coronavirus is affecting business and consumer activities worldwide including disruption to major financial markets, supply chains, interruption of production, limited personnel, facility and store closures, and decreased demand from both business customers and consumers. Currently, the uncertainty caused by the Coronavirus is far-reaching and the ultimate effects of this event is unknown.
- In February 2021, the Paycheck Protection Program Loan and the accrued interest was forgiven in its entirety. See Note 9.

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SCHEDULE OF DISTRIBUTIONS TO AGENCIES

For the Year Ended December 31, 2020

Agency	Allocations	Designations	Total
Adrienne's House	Ф 27.540	12 401	E1 040
	\$ 37,549	13,491	51,040
American Red Cross	8,934	11,066	20,000
Boy Scouts of America - Pine Burr Area Council	32,074	2,926	35,000
Boys & Girls Club of Jackson County	62,542	19,120	81,662
Boys & Girls Clubs - Outreach	60,000	-	60,000
Catholic Charities of South Mississippi	16,563	29,019	45,582
Community Resources Center	28,948	1,052	30,000
Girls Scouts of Greater Mississippi and USA	34,225	2,696	36,921
Gulf Coast Family Counseling	67,048	2,952	70,000
Health and Handicapped Services	93,164	3,494	96,658
Home of Grace	11,974	81,678	93,652
Jackson County CASA	47,576	23,849	71,425
Jackson County Literacy Council	1,362	1,971	3,333
Mississippi Gulf Coast Y.M.C.A.	12,687	3,068	15,755
Prevention and Safety Services (PASS)	38,039	1,439	39,478
Pregnancy Resources of Mississippi (PROMISS)	42,463	7,234	49,697
Rape Crisis Program	16,374	3,626	20,000
Singing River Industries/George County Industries	77,684	2,316	80,000
The Salvation Army	54,710	11,290	66,000
Volunteers in Medicine-Gautier	27,812	3,728	31,540
Miscellaneous		27,660	27,660
TOTAL DISTRIBUTIONS TO AGENCIES	\$ <u>771,728</u>	253,675	1,025,403

Note: Allocations and designations approved in 2019 for use in 2020.

SCHEDULE OF DISTRIBUTIONS TO AGENCIES

For the Year Ended December 31, 2019

Agency	Allocations	Designations	Total
Adrienne's House	\$ 40,846	4,154	45,000
American Red Cross	16,095	3,905	20,000
Boy Scouts of America - Pine Burr Area Council	34,735	265	35,000
Boys & Girls Club of Jackson County	72,017	2,983	75,000
Boys & Girls Clubs - Moss Point Outreach	60,000	-	60,000
Catholic Charities of South Mississippi	31,431	8,569	40,000
Girls Scouts of Greater Mississippi and USA	34,757	243	35,000
Gulf Coast Family Counseling	69,628	372	70,000
Health and Handicapped Services	94,013	987	95,000
Home of Grace	23,231	1,769	25,000
Jackson County CASA	55,584	4,416	60,000
Jackson County Literacy Council	17,954	2,046	20,000
Mississippi Gulf Coast Y.M.C.A.	14,542	458	15,000
Prevention and Safety Services (PASS)	39,580	420	40,000
Pregnancy Resources of Mississippi (PROMISS)	43,966	1,034	45,000
Rape Crisis Program	19,832	168	20,000
Singing River Industries/George County Industries	78,698	1,302	80,000
The Salvation Army	55,916	4,084	60,000
Volunteers in Medicine-Gautier	27,875	2,125	30,000
Miscellaneous		19,122	19,122
TOTAL DISTRIBUTIONS TO AGENCIES	\$ 830,700	58,422	889,122

Note: Allocations and designations approved in 2018 for use in 2019.